

AUTHORIZATION TO ENTER INTO AGREEMENT
WITH BLUE CROSS AND BLUE SHIELD OF VERMONT
AS FY 2014-16 HEALTH INSURANCE PROGRAM
ADMINISTRATOR/PROVIDER

In the year Two Thousand Thirteen í ..
Resolved by the City Council of the City of Burlington, as follows:

That WHEREAS, the City of Burlington's contract with Blue Cross Blue Shield of Vermont
(BCBS) will end on June 30, 2013; and

WHEREAS, in anticipation of the conclusion of this contract period, the City, entered
into a Request for Proposal Process seeking quotes from other health insurance providers; and

WHEREAS, after careful review of the proposals, along with spirited negotiations, it was
determined that BCBS would again provide the best benefit to the City; and

WHEREAS, the City has changed the plan format from a Cost Plus format to
Administrative Services Only format; and

WHEREAS, the City and BCBS have negotiated an administrative fee which increases
by 25% in Fiscal Year 2014, and will remain unchanged in Fiscal Year 2015 and in Fiscal Year
2016, as well as an increase in the Wellness Grant to \$50,000 to be used by the City's Wellness
Team, as well as an agreement to continue to provide total performance guarantees with possible
refund of up to 25% of administrative fees;

NOW, THEREFORE, BE IT RESOLVED that the Human Resources Director hereby is
authorized to execute on behalf of the City of Burlington, an Agreement and related documents
as necessary, by and between the City of Burlington and Blue Cross Blue Shield

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40 of Vermont for the Fiscal Years 2014-2016 for the administration of the City's self-insured
41 health insurance plan and provision of stop loss insurance, subject to the prior review and
42 approval of the City Attorney.

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